



4A's CMS Evaluation & Technology Audit

Final Presentation

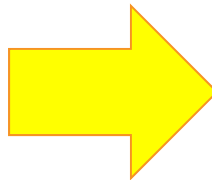
July 22, 2014

So, you thought the report was big?



“I need someone well versed in the art of torture—do you know PowerPoint?”

Summary of Engagement



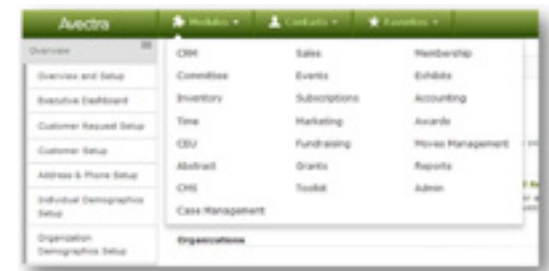
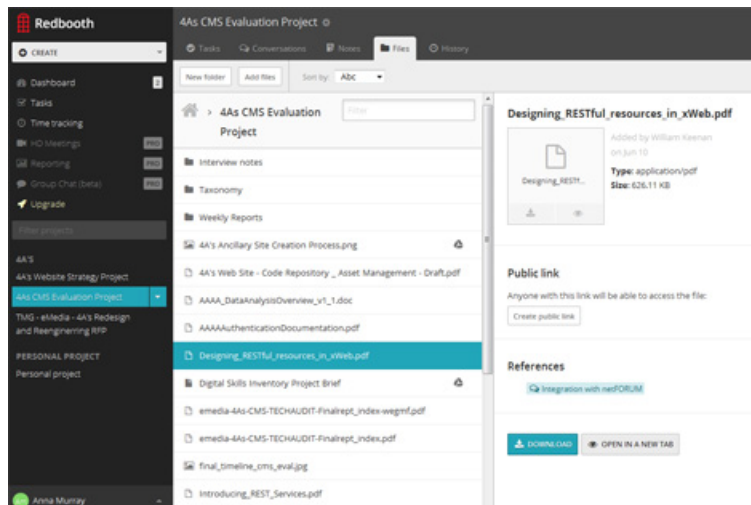
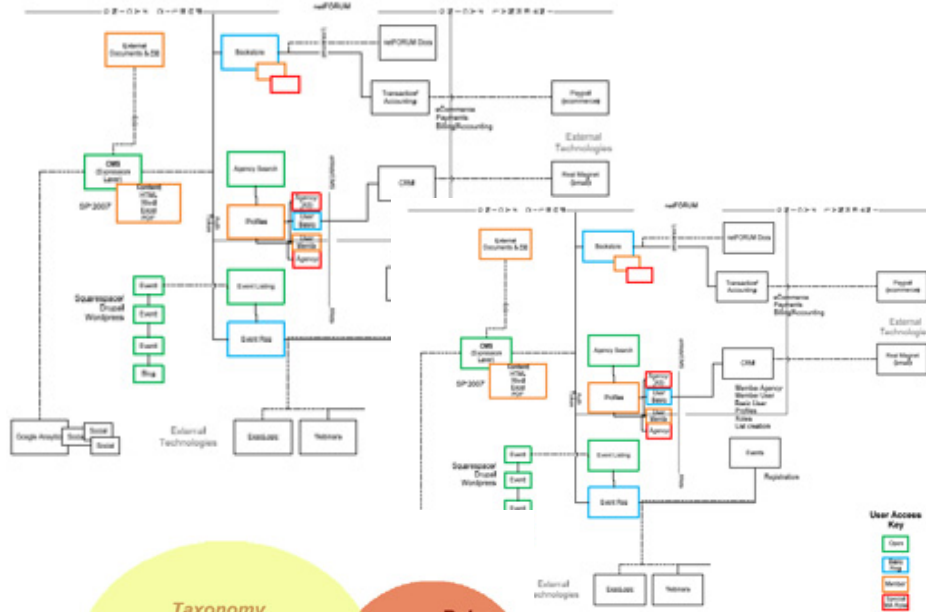
CMS Choice?



Research

14+ Source Documents
 17+ Internal Interviews
 11+ External Interviews

- **Current website**
- **netFORUM & other systems**
- **Future Website vision**



A close race... And the winner is:



Three Key Recommendations

1. **WordPress** as 4A's CMS platform.
2. **SharePoint** left in place (and upgraded) as appropriate for internal document-management, collaboration and workflow control.
3. **netFORUM** as continued AMS platform and **integrated with CMS via API** to the largest extent possible.

Stay with netFORUM

1. Appropriate Association Management Software.
2. Gaining strength in its space.
3. API approach solves many problems & mitigates risk.
4. Future possible change – evaluate and decide.
5. netFORUM is not (currently) an undue barrier.
6. Drawbacks with all ERP-type systems.
7. Salesforce “is free” the way a puppy “is free.”
8. Cost/Time
9. Risk

Site Vision



- Publishing-centric
 - Competitive content features
 - Live
 - On demand
 - Easy to produce
- Flexible, scalable
- Findable/Searchable
- Data & profiles



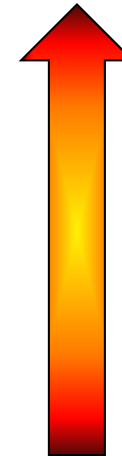
7 Key CMS Criteria

7 Criteria*

1. Rich content-publishing features
2. Editor ease
3. Workflow tools
4. Taxonomy tools
5. Alignment with staffing
6. Ability to integrate with netFORUM
7. Strong hosting/support

Candidate CMS Systems:

- SharePoint 2013
- Drupal
- WordPress



***Cost factor used in all assumptions and as key criterion in final recommendation.**

Summary Scorecard

| Criteria | WordPress Score 25 | Drupal Score 24 | SPoint 2013 Score 22 |
|----------------------------------|-----------------------|--------------------|-------------------------|
| Rich content publishing features | | | |
| Editor ease | | | |
| Workflow | | | |
| Taxonomy management | | | |
| Match with 4A's staffing plans | | | |
| Tools to integrate with netFORUM | | | |
| Strong Partners | | | |

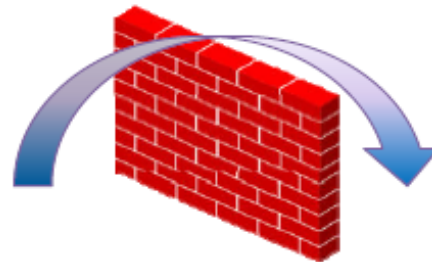
Taking SharePoint Off the Table

| Consideration of SharePoint 2013 | Pros or Cons in Remaining with SharePoint | Relative Importance | |
|--|--|--|------|
| Existing Investment/ Internal Expertise | Key internal resources may prefer SharePoint. | LOW | |
| Extensibility (SP2013 DAM, Doc management, Intranets, Workflows) | SharePoint 2013 (upgrade) can serve as a full enterprise 4A's solution. | LOW | |
| .NET Synergy | Possible advantage similarity (program language integration) Internal dissatisfaction/ Cultural Factors | Internal dissatisfaction with SharePoint may lead to low frustration tolerance. User-base culturally aligned with Open Source. | HIGH |
| Co-Location | Key speed will be lost move away from SharePoint Alignment with Staffing Needs and Editorial Ease | SharePoint 2013 will likely require greater technology staffing resources as compared to other CMS systems and more IT intervention in Editorial content creation. | HIGH |
| | Enterprise-y (rather than publishing) roadmap | Publisher-friendly feature releases more likely in open source future roadmap. | HIGH |

- Cons to SharePoint
- 2 Deal Breakers

API Approach (an interlude & key question)

Over the wall



SharePoint Page

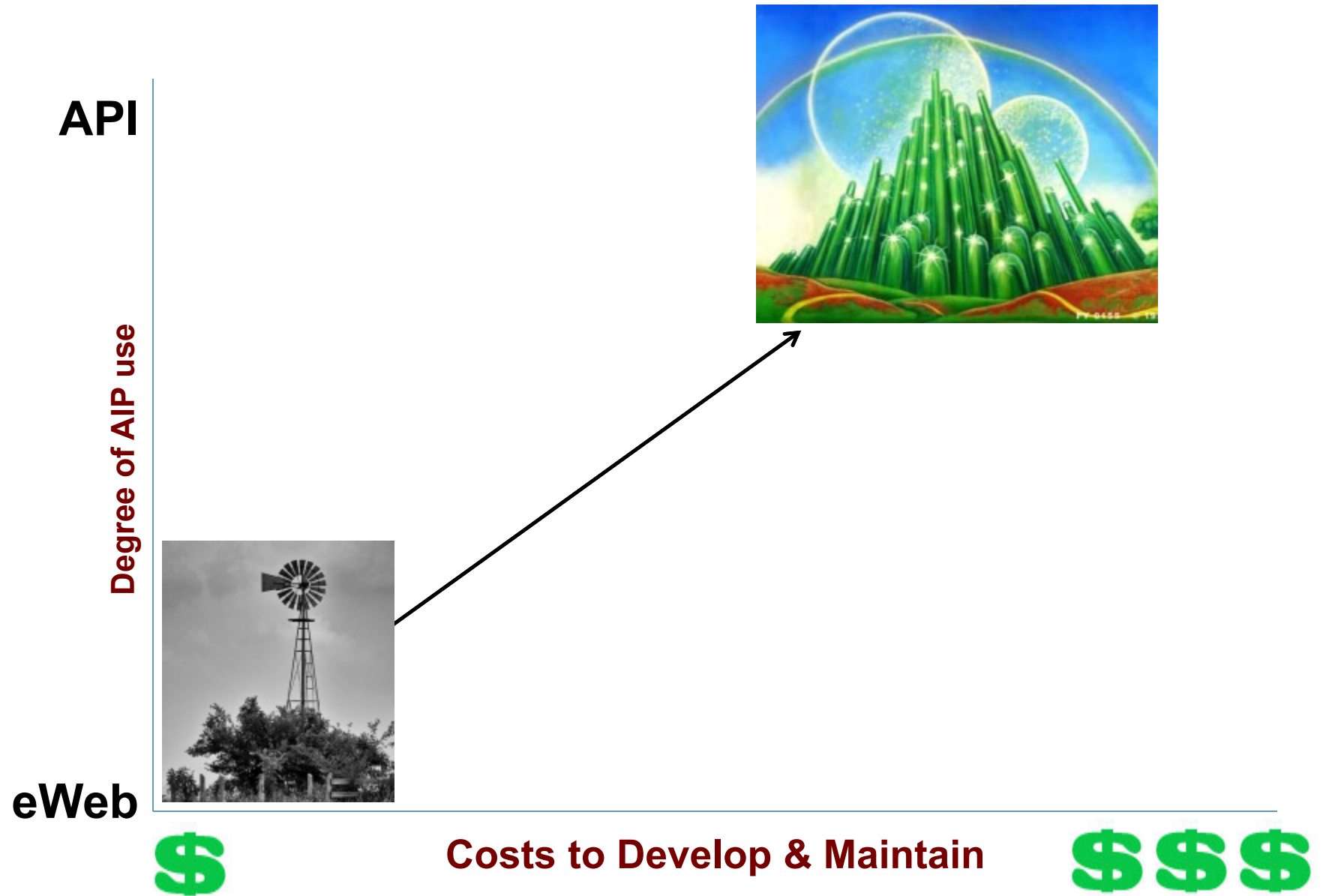


eWeb Page

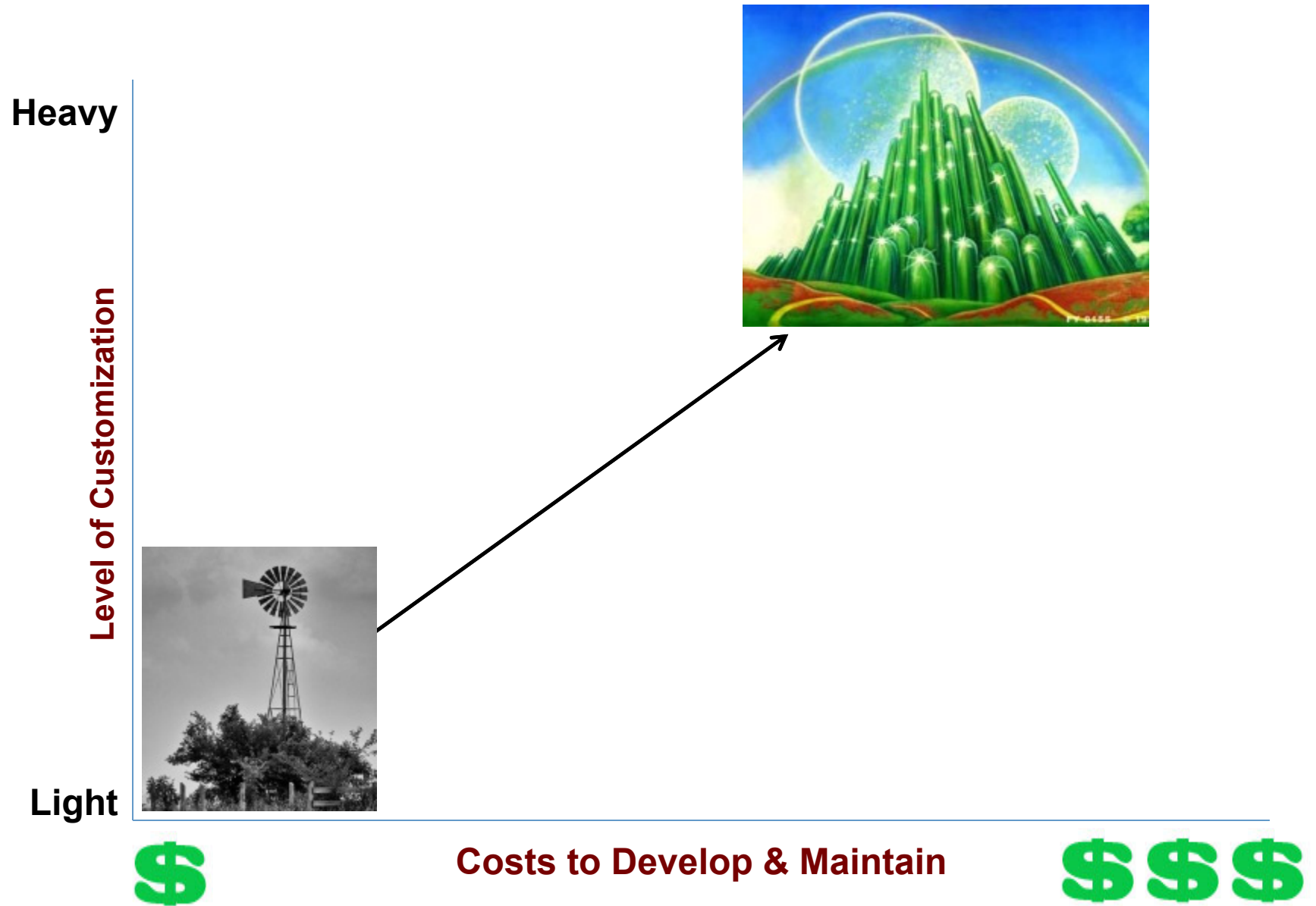


- Separate CSS
- Requires IT to create/manage
- Not mobile optimized
- Look/feel limitations
- **BUT:** No API risk/cost.

Costs & Risks: API Approach



Costs & Risks: eWeb Approach



Why is Integration Important?

1. Choosing an integration approach has bearing on both costs and risks.
2. The ability to integrate via API with CMS is a key factor in recommendation.

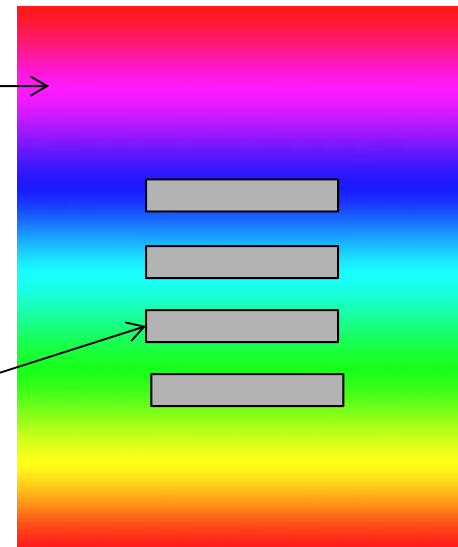
Recommendation: API Approach

- Likely to achieve the best “Technicolor” result.
- Can leverage best of breed tools on all pages.
- Best editor flexibility.
- Successful AGU experience mitigates both risk and costs.
- Decreases exposure to eWeb.
- Hybrid approach is still possible.



CMS “Technicolor” Page

- Flexibility
- Editor access
- Features (e.g. ad/promotion)

Data & interaction
with netFORUM





WordPress vs. Drupal: Risks & Costs

| Risk |  WORDPRESS |  Drupal | Risk Associated Cost | Notes |
|-----------------------------------|--|--|----------------------|---|
| Loss of Colocation | R | R | (same) | Either system will mean a loss of co-location. |
| Availability of Vendor Partners | R | | \$ | Wordpress has fewer available vendor partners, which may result in higher costs |
| Development Effort Site | R | | \$ | Initial site development is likely to be higher in Wordpress. |
| Development Effort of Integration | | R | \$\$ | netFORUM integration is likely to be lower in Wordpress due to AGU. |
| Upgrade Path | | R | \$\$\$ | <u>Significant</u> costs associated with Drupal upgrade path. |

The risks associated with Drupal are likely to be more costly than the risks associated with WordPress.

WordPress vs. Drupal: Costs

| Costs |  WORDPRESS |  Drupal | Notes |
|---------------------------|--|--|---|
| Site Development | \$275,000 | \$250,000 | Differing vendor comments. Cost of integration may be vendor-dependent. |
| Upgrade Path (2016-17) | \$0 | \$150,000-\$200,000 | Drupal 7 to 8 conversion. Cost depends on customization and integration approach. |
| Hosting (estimated range) | \$30,000-50,000 | \$30,000-50,000 | Hosting costs are likely the same depending on partner and implementation strategy. |

**Drupal has a “stair step” upgrade path.
With WordPress, “backward compatibility is assured.”**

So! Our Final Answer Is...



WORDPRESS

- Although both Drupal and WordPress will meet key requirements (7 Criteria)
- **WordPress bests Drupal on two key factors:**
 - Drupal's costly upgrade path.
 - WordPress' likely advantage in netFORUM integration.

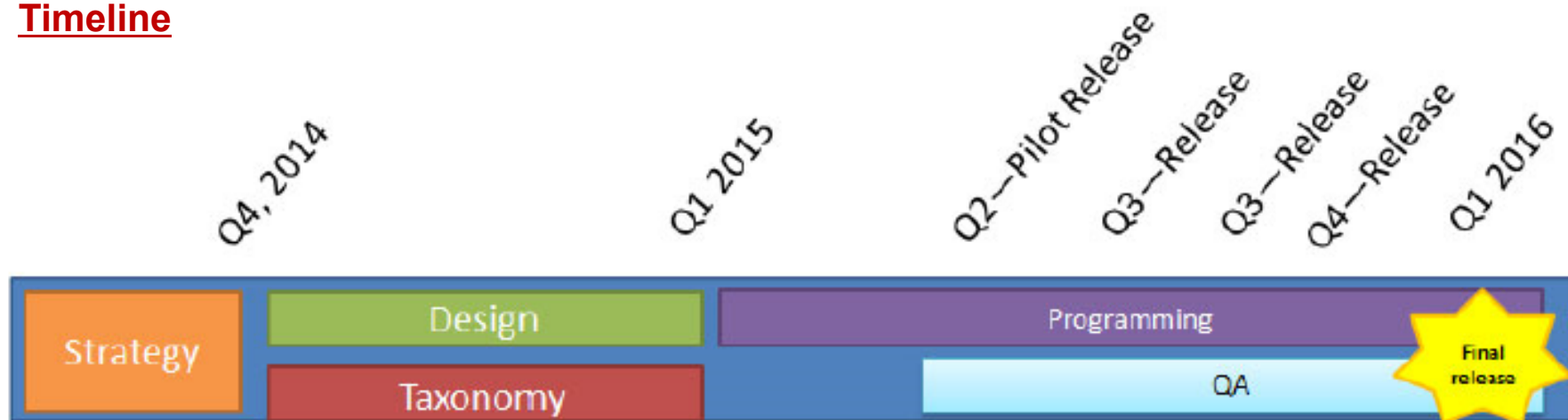
Down The Yellow Brick Road...

Resources



- WordPress development partner (e.g. VML or other) with specific WordPress enterprise expertise.
- WordPress netFORUM integration partner (e.g., Pongos/Benel).
- Data-migration requirements.
- Third-party testing partners.
- Internal-to-the-4A's resources to address:
 - User acceptance testing.
 - Taxonomy team (under way).
 - Content-review team.
- Business Analysis.
- Program and Project Management.
- Change Management and Documentation.
- Infrastructure Consulting and Support.
- Training and Handoff.

Timeline





Thank you!

It has been a real pleasure and honor working with you!

Great team!

Great professionals!

Great spirit!